

# Bufftech<sup>®</sup>

Property Solutions Guide

# The Industry Choice for Homeowner Associations and Light Commercial Applications

Across the nation, organizations recognize the benefits of the Bufftech® Advantage. Bufftech fence products can significantly improve the appearance plus decrease maintenance costs for homeowner associations and commercial properties.

Sophisticated styles, complementary colors and authentic TrueTexture™ finishes plus premium features ensure our fence products will outlast and outperform the competition. Bufftech also features a superior warranty including ColorLast® fade protection. Long-lasting beauty, superior performance and the best protection you can get – that’s the Bufftech Advantage.

For more than 100 years, CertainTeed has been helping to bring out the best in communities and is a national leader in building products. Designed to work together, the full CertainTeed family of exterior products provides countless options to create the space you’ve always dreamed about.

- Fence: Danbury Smooth Concave in white.
- Siding: Restoration Classic Double 4" Clapboard in pacific blue.
- Trim: Vinyl Carpentry® & Restoration Millwork®.
- Railing: Kingston Vinyl Railing with square balusters in white.
- Columns: Restoration Millwork with Estate Cap/Base Trim Set in natural white.
- Roof: Landmark® Shingles in birchwood.



**On Cover:**  
Allegheny® in brown granite.

# Bufftech vs. the Competition

	<b>CertainTeed Bufftech</b>	Wood Fence Competitor	Aluminum Fence Competitor	Composite Fence Competitor	Vinyl Fence Competitor
<b>Warranty - Lifetime (Residential)</b>	✓	NO	✓	SOME	SOME
<b>Warranty - 30-Year (Commercial)</b>	✓	NO	NO	NO	SOME
<b>Warranty - Transferability*</b>	✓	NO	SOME	SOME	SOME
<b>Warranty - Color Fade</b>	✓	NO	✓	NO	SOME
<b>Warranty - Labor*</b>	✓	NO	NO	NO	NO
<b>Surface Finishes / Textures</b>	✓	✓	NO	✓	SOME
<b>Virtually Maintenance Free</b>	✓	NO	✓	✓	✓
<b>Class A Fire-Rating*</b>	✓	NO	✓	NO	✓
<b>Sound Transmission Class (STC) Rating</b>	✓	SOME	NO	SOME	SOME
<b>Metal-framed Gate Reinforcement</b>	✓	NO	✓	SOME	SOME
<b>Good-Neighbor Design</b> (same great look on both sides of fence)	✓	NO	NO	SOME	✓

\*Bufftech extruded only

## Wood Fence

- Requires continual maintenance and repair, susceptible to mold, rot, splinters and insects
- Must be treated, painted, stained on a regular basis

**Wood**



VS

**Bufftech**



## Aluminum Fence

- Prone to kinking and bending
- Limited style and color options



## Composite Fence

- Prone to fading
- Susceptible to mold and mildew growth



## Competitor Vinyl Fence

- Inferior raw materials
- No rail reinforcement
- Reduced wall thickness (thinner product)
- Bracketed panel connections
- Exposed fasteners

**Competitor**

BRACKETED

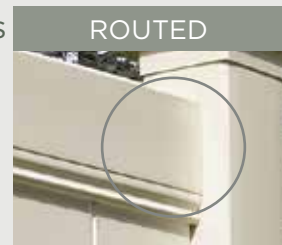


Brackets are visible and more vulnerable to the elements.

VS

**Bufftech**

ROUTED



Routed posts allow clean and concealed connections.

# The Bufftech Advantage

The Bufftech Advantage offers solutions for all applications:

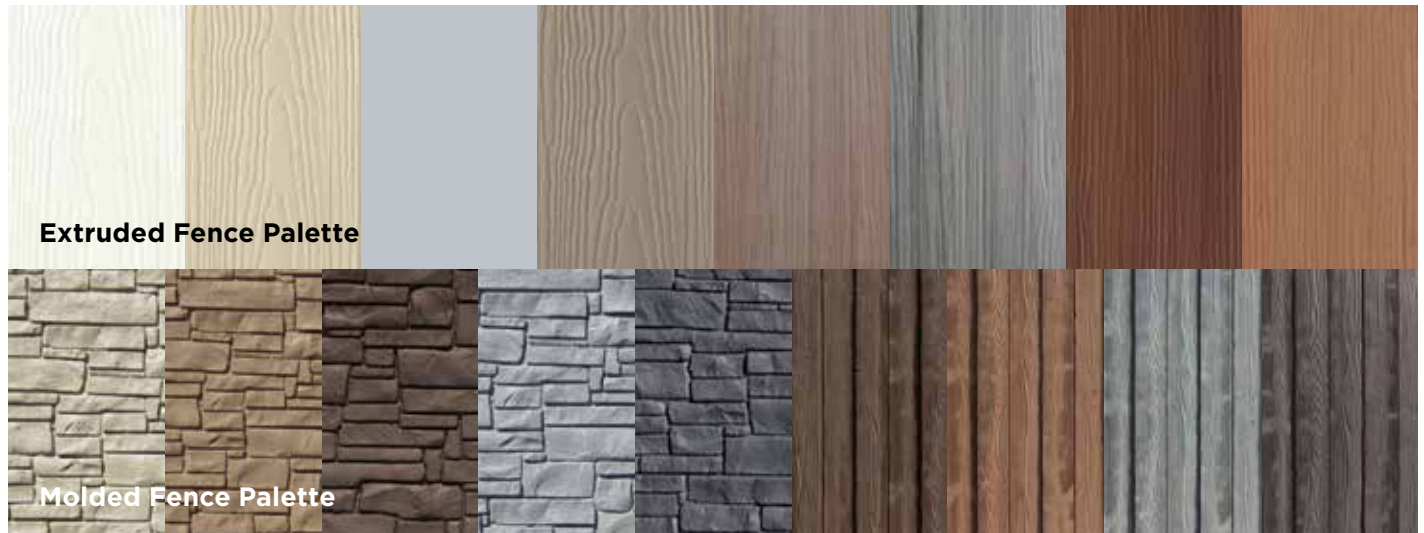
## Applications

Pools  
Perimeter  
Highway  
Property Divider

## Solutions

Safety and Security  
Sound Reduction  
Privacy  
Aesthetics

## Natural Colors\*



\*Colors throughout this brochure are simulated.

Consult product color samples before making final selection.

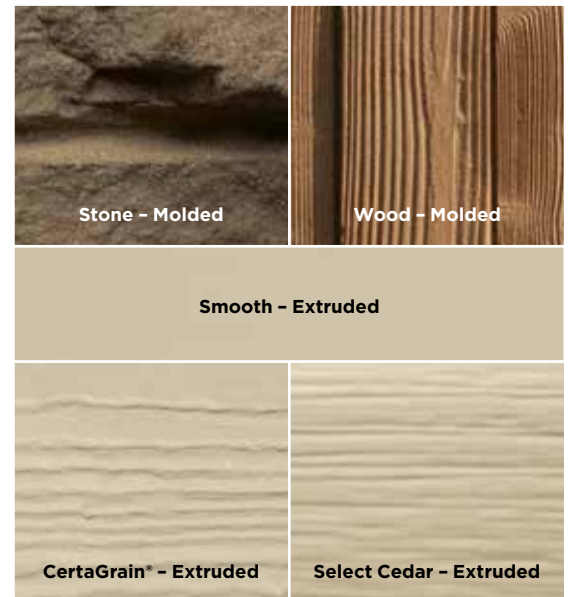
## Steel Reinforced Panels and Gates

Bufftech extruded fence products feature a steel reinforced bottom rail for a stronger, more rigid fence, which reduces the chances of sagging or bowing.



Bufftech molded fence panels feature steel reinforcement in the top and bottom.

## Authentic Textures



## ColorLast® Fade Protection



CertainTeed guarantees the performance of Bufftech's darker colors and stain blends with our proprietary ColorLast® fade protection, a state-of-the-art formulation that provides superior protection from the harsh rays of the sun.

## Warranty Protection



Bufftech fence is covered by one of the industry's most comprehensive warranty that offers lifetime assurance on residential use and 30-year coverage for commercial applications.

### Less Fade is Better

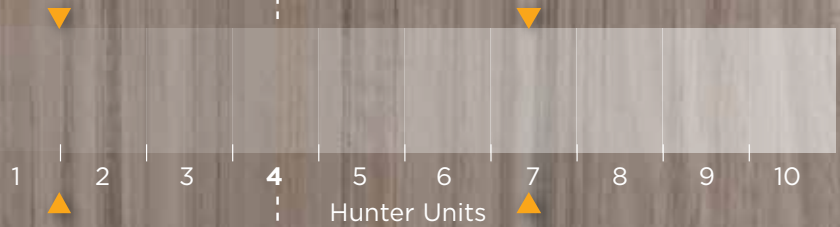
Competitive vinyl fence products target the industry standard, which is 7 Hunter units of fade, and offer no fade protection. Bufftech vinyl colors are designed to change by only 1 or 2 Hunter units over the lifetime of the product, and warrants the product to not fade beyond 4 Hunter units.

TYPICAL FADE AMOUNT OVER THE LIFETIME OF A VINYL FENCE PRODUCT

**Bufftech Vinyl Colors**  
**MORE COLOR**

**Bufftech Warranty Coverage**

**Competitive Vinyl Colors**  
**MORE FADE**



## Blocks

# 98%

of direct sound

with an (STC) sound transmission class of 26 for molded and 21 for extruded.

### Style and Security

Create quiet and private living spaces with Bufftech fence. Customers look to CertainTeed for the latest innovations in style and performance.



Allegheny in brown granite

# Bufftech Success Stories

Visit [certainteed.com](http://certainteed.com) for more more solutions-based case studies



Imperial and Concave Gate with Victorian Accent in weathered blend.



BEFORE

## Park Ridge Townhomes

Atlanta, Georgia

*"We live in a neighborhood of five condominium communities, and people from each one have come by and said how much they like the new fence. And, they always want to know who installed it and if they can get the same product in their own community."*

- Marguerite DunLany, HOA Board Member



## Third Base Brewery

Cedar Rapids, Iowa

Create intimate, enclosed outdoor areas.



Breezewood Select Cedar Texture in brazilian blend.





Galveston CertaGrain® Texture in brazilian blend.

### **Ho-Chunk Casino Hotel**

Baraboo, Wisconsin

*"We truly love our new fence. It worked well with our budget and has really added to the look and feel of the property, complementing our recent expansion especially,"*

- Greg Garvin, Executive Manager

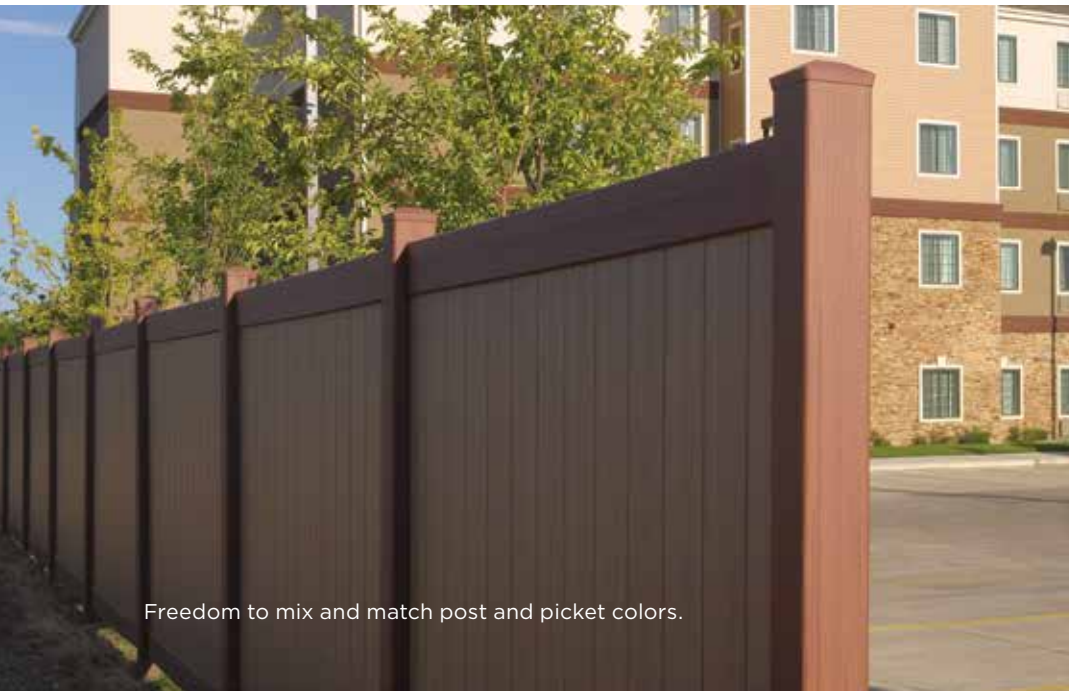


### **Staybridge Suites**

Minot, North Dakota

*"There's traffic going all hours of the day around there, so we believed a good privacy fence would help our guests to feel more comfortable and relaxed."*

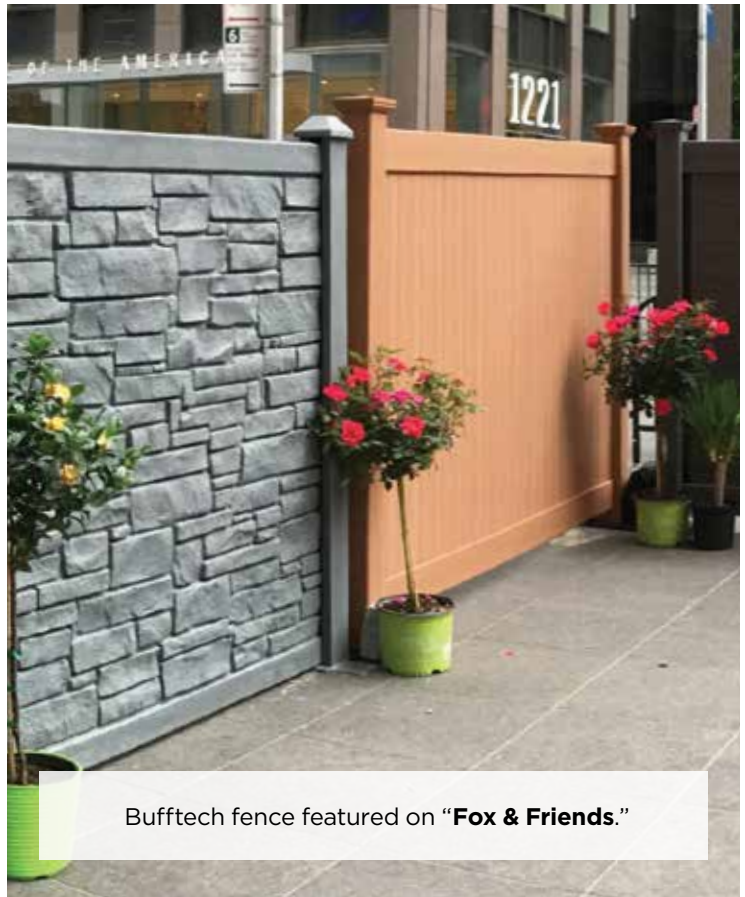
- Dave Bussard, General Manager



Freedom to mix and match post and picket colors.



Bufftech fence featured on **“Superstar Renovation.”**



Bufftech fence featured on **“Fox & Friends.”**

## Performance



**WindZone™** performance means our fence has a dynamic wind load testing up to 115 mph.



Meets ASTM requirements and complies with local codes for **swimming pool applications**. Check with your local building code official as local codes may vary.



**Sound absorption** – Blocks 98% of direct sound with an (STC) sound transmission class of 26 for molded and 21 for extruded.

## Peace of Mind



Proprietary **ColorLast® fade protection** guarantees dark colors and stain blends won't fade more than 4 Hunter units. See inside for details.



**Sustainable** – CertainTeed respects the environment through the responsible development of sustainable building products and systems.



**Made in the U.S.A.** – For more than 100 years, homeowners and building professionals alike have relied on CertainTeed as a trusted source of innovative, high-quality building products. Bufftech® fence is proudly made in the U.S.A.



### CertainTeed

CEILING • DECKING • FENCE • GYPSUM • INSULATION • RAILING • ROOFING • SIDING • TRIM  
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